

Table 2.2/Historical. U.S. Manufacturers' Sales Branches and Offices Sales¹ - Total and E-commerce: 2003-2008

[Estimates are based on data from the Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

NAICS Code	Description	Value of Sales											
		2008		2007		2006		2005		2004		2003	
		Total	E-commerce	Total	E-commerce	Revised Total	Revised E-commerce	Revised Total	Revised E-commerce	Revised Total	Revised E-commerce	Revised Total	Revised E-commerce
42	Total Manufacturers' Sales Branches and Offices	1,705,397	542,758	1,687,105	546,551	1,690,427	562,879	1,632,075	547,057	1,632,075	495,256	1,523,702	459,910
423	Durable goods	771,712	260,937	826,909	291,226	864,148	311,577	843,860	312,074	843,860	313,710	816,642	297,933
4231	Motor vehicles and automotive equipment	267,133	166,473	327,056	201,944	348,065	216,409	347,150	222,044	347,150	231,112	360,101	(D)
4232	Furniture and home furnishings	21,539	4,620	23,357	4,490	22,954	4,354	22,114	3,800	22,114	3,911	20,142	3,251
4233	Lumber and other construction material	41,168	5,407	44,780	5,389	41,911	4,532	36,422	3,930	36,422	2,144	29,900	1,724
4234	Professional and commercial equipment and supplies	147,236	21,888	135,018	21,298	153,468	28,482	150,774	24,740	150,774	23,920	147,064	21,295
42343	Computer equipment and supplies	90,188	11,532	81,232	11,641	95,190	12,419	97,118	11,715	97,118	11,427	90,972	11,083
4235	Metals and minerals, excluding petroleum	68,282	21,264	64,499	16,811	63,633	13,302	57,222	10,774	57,222	9,800	49,030	7,449
4236	Electrical goods	(S)	16,844	104,335	(S)	97,255	(S)	100,742	(S)	100,742	(S)	100,233	17,665
4237	Hardware, plumbing and heating equipment	19,051	(S)	19,661	(S)	19,876	(S)	18,797	(S)	18,797	(S)	15,815	2,405
4238	Machinery, equipment and supplies	99,995	19,765	100,263	18,151	106,849	22,138	99,877	20,922	99,877	18,023	82,594	16,188
4239	Miscellaneous durable goods	7,325	1,147	7,940	1,121	10,137	(S)	10,762	(S)	10,762	(S)	11,763	(D)
424	Nondurable goods	933,685	281,821	860,196	255,325	826,279	251,302	788,215	234,983	788,215	181,546	707,060	161,977
4241	Paper and paper products	44,627	5,661	44,257	5,364	44,700	5,167	44,740	3,532	44,740	3,150	44,217	2,967
4242	Drugs, drug proprietaries and druggists' sundries	204,670	86,466	203,452	83,876	208,543	93,671	198,706	94,440	198,706	83,174	180,947	73,032
4243	Apparel, piece goods, and notions	5,317	(S)	5,515	1,248	6,930	1,395	9,166	1,834	9,166	1,966	9,692	(D)
4244	Groceries and related products	198,587	53,093	188,954	51,047	174,610	45,418	159,836	40,827	159,836	27,870	150,780	25,993
4246	Chemicals and allied products	83,198	(D)	78,088	12,870	69,552	13,006	72,219	13,118	72,219	11,872	68,833	7,925
4247	Petroleum and petroleum products	309,243	89,495	265,836	71,219	247,345	62,171	230,706	51,583	230,706	25,230	185,797	21,895
4248	Beer, wine, and distilled beverages	12,093	(D)	11,624	1,730	(S)	1,611	11,450	1,442	11,450	1,128	9,185	(D)
4249	Miscellaneous nondurable goods	75,950	30,143	62,470	27,971	64,331	28,863	61,392	28,207	61,392	27,156	57,609	27,354

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit <http://www.census.gov/wholesale/www/how_surveys_are_collected/annual_methodology.html>.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

Source: U.S. Census Bureau, Annual Wholesale Trade Survey

